



Hospital Purchasing Division
AOB 410
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To whomever it may concern:

The University of Kentucky Healthcare System has been conducting a review of the pricing competitiveness in comparison with other academic medical centers through the Vizient/UHC consortium. Price Competitive Index (PCI) – is a metric that indicates the degree to which the organization's pricing is competitive by manufacturer, UNSPSC. The PCI values range from .0 to 1.0. A lower value indicates highly competitive pricing while values closer to 1.0 indicate less competitive pricing. The University of Kentucky' Supply Chain directive is to achieve score at the .30 percentile or less.

In collaboration with the Healthcare Enterprise the Supply Chain team will set appointments with strategic partners and vendors to discuss this metric and our directive. We would like you to come prepared to review pricing performance and timeframe to achieve this initiative. We encourage you to discuss your expectations regarding this directive, new pricing models, proactively reviewing pricing, tiers, rebates, etc with the Supply Chain team. University of Kentucky is looking forward to continually strengthening our partnership.

Sincerely,

Lorra Miracle
Supply Chain Director

Dr. Chris Desimone
Associate Chief Medical Officer

Paul Reister
Associate Director Purchasing
UK HealthCare

see blue.



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